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To Whom It May Concern:

I am writing on behalf of Jesse Greening and what I have observed working with him during the Snohomish County 2019 Primary and General Elections season. I have been involved with the party in various forms over the past ten years, but most recently as a campaign manager for a 2018 candidate in the 39th LD and this year for a candidate in Snohomish County Council District 2. I am also currently Vice Chair of the 21st LD and an active PCO.

Jesse was hired as Executive Director of the Snohomish County Republican Party July 1st of this year. He jumped into an organization that was in desperate need of leadership and organization and hit the ground running.

For the first time in a long time, the SnoCo GOP led an incredibly effective GOTV campaign that would not have been possible without the leadership of Jesse. Never before has the county party worked so hard to inspire the base in an odd year election and we have county election results to prove it. I give complete credit to Jesse and his ability to see the big picture and implement a truly effective ground game.

Just to summarize the most notable of Jesse's contributions:

- Increased the County Party's social media footprint across all platforms and made practical adjustments to the website that improved access and navigation to grassroots resources.
- Advocated for more candidate support and drew the Executive Board's attention to campaigns in the county that had an unusual and timely opportunity to gain success in democratic strongholds.
- Organized a fundraiser dinner for the 2019 General Election GOTV event and brought in new donors who had never previously given to Republican efforts.
- Budgeted and managed the GOTV event so funds would be properly applied to critical areas of need.
- Provided dependable support and guidance to new candidates that included but was not limited to branded marketing, graphic design, social media consultation, fundraising strategy, doorbelling assistance and strategy, and donor contacts. I credit a slate card Jesse designed and distributed for the top candidates as an example of his effort and contribution to many winning campaigns.

- Recruited a full compliment of volunteers from a tired and disillusioned base for the GOTV phone bank, doorbelling, state fair, summer community events and more.
- Recruited 20 PCOs since coming on board. Six of those PCOs are for my LD for which I am extremely grateful.

As I sit here contemplating all that has been accomplished in the last few months in Snohomish County and look at the election results (some of which are still updating) I am amazed at what can be done when truly inspired individuals work together on a common goal. Jesse has the fundamental understanding and ideologic motivation that is necessary to participate and win in the game of politics. He is hardworking, creative, innovative and not afraid to tackle what is needed to be done and do it well.

Please do not hesitate to call me with questions or discuss this further.

Sincerely,

L. Lisa D'Andrea